

# Northwell Health

## EDUCATION AND TRAINING FACILITY - NEW YORK STATE

“The Beamforming Microphone Array was the deciding factor for the client - the echo cancellation is second-to-none, and partnered with CONVERGE® Pro it makes for a solid solution... especially when the clients don't want to view technology on the tables”

Steve Loos | CME

### CHALLENGES

When Northwell Health, previously Northshore LIJ, was building their new facility, the training and conference room would be at the very heart of the building - providing doctors, nurses and administrative staff with vital education. Engaging the expertise of Custom Media Environments, the installation includes six smaller training rooms, VC suites and the lecture theatre.

As a multi-purpose space, the room needed to be configured for up to twelve different scenarios and can be physically divided in five different ways. The challenge was to provide the client with complete flexibility and functionality within this changing environment. The system needed to be aesthetically pleasing, fast, and easy to set up, and include audio and video conferencing, sound reinforcement, and recording.

### EQUIPMENT LIST

- » 4 x CONVERGE Pro 880T
- » 7 x CONVERGE Pro 8i
- » 1 x CONVERGE Pro SR 1212
- » 10 x Beamforming Microphone Arrays
- » 64 x Traditional Microphones

### ABOUT CLEARONE

ClearOne is a global company that designs, develops and sells conferencing, collaboration, and network streaming & signage solutions for voice and visual communications.

The performance and simplicity of its advanced, comprehensive solutions offer unprecedented levels of functionality, reliability, and scalability. More information about the company can be found at [www.clearone.com](http://www.clearone.com)

### ABOUT THE PROJECT

The use of audio-visual technology in training and education is not a new concept. As facilities become more complex, systems are often challenged, not only to provide an effective method to share and communicate information, but to be able to facilitate these needs in a variety of different configurations. Modern environments are full of ambient noise that distract from training effectiveness, so the highest-quality audio is not only expected but essential to any training program.

### WHY CHOOSE CLEARONE OVER OTHER VENDORS?

PIONEERS IN BEAMFORMING MICROPHONE TECHNOLOGY

HIGHEST-QUALITY PRODUCTS

EXPANDABLE SOLUTION

SEAMLESS INTEGRATION OF BEAMFORMING WITH CONVERGE PRO

DEDICATED TECHNICAL SUPPORT

MANY PRODUCT OPTIONS FOR EXACTLY THE SOLUTION YOU NEED

### RESULTS AND BENEFITS

Using the ClearOne solution, all objectives were met – on time and within budget. Northwell Health were happy with the system, and the superior audio quality. However, the benefits of using ClearOne extend well past the product range. With detailed product and engineering support on hand whenever necessary, ClearOne were with you every step of the journey, Steve Loos reflects

*“ClearOne [technology] is very powerful, it reacts well to the many different room combinations and the pre-sets are what enabled us to get things laid out and set up in different modes.”*

*“Every integrator knows the client can often require more than what they originally ask for. When we had to implement changes, ClearOne was always on hand to help us expand the system. Everytime I thought we were being asked to provide more than what the engineering would allow, ClearOne found a way around it, and made it work.”*

### ABOUT THE INTEGRATOR

Custom Media Environments is a trusted end-to-end provider of AV and video collaboration solutions for any application. Founded in 2008, the company has always been among the first to apply new technology to create tailored, state-of-the-art solutions. As a solutions provider, they integrate multi-vendor collaboration solutions and support them with agile, team-oriented professionals.



### SALES AND ENQUIRIES

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