

The Connections Partner Program is a Win-Win Collaboration

By combining our mutual strengths: your customer base & product portfolio and our cloud based HD video collaboration solution; you can win in the growing video collaboration market with Spontania. An easier, more elastic and more affordable way to collaborate using voice, video and content without having to maintain and upgrade a technology platform, and support on-going development. And as a key differentiator, ClearOne does not sell directly and always supports the channel approach.

Agent Program

ClearOne's Connections Agent Program allows you to collaborate with our sales & engineering teams to offer your clients a cloud-based video conferencing solution, while earning some of the most generous commissions in the industry. A partnership with ClearOne is a quick and profitable way to expand your product portfolio and leverage your existing relationships.



White Label Program

ClearOne's White Label Program allows you to grow your business, your brand, and your profits by adding Spontania to your product portfolio today. The ClearOne turnkey partner program lets you focus on your customer and core competencies, and bottom line. You own the customer relationship, you set your own profit margins, and you handle support and billing, while ClearOne supports you.

Why Partner with ClearOne? 1,000s of organizations worldwide, including most of the fortune 500 companies trust ClearOne.

NASDAQ Listed: CLRO | 100 Active Patents & Applications | Nearly 3 Decades of Experience
Market Leader | Global Sales & Distribution | Agility – Disruptive Visual Collaboration Portfolio

Responsive Technical Support

ClearOne understands that a successful deployment depends on more than just delivering a great product. That is why we assign many of our most talented engineers to provide technical support to our partner community to ensure our mutual customer's satisfaction.

Leading Sales and Marketing Support

The ClearOne partner program provides a comprehensive set of resources, training and support to enable service providers and agents to build business differentiation and create new revenue streams from the sale of Spontania services.

Program Benefits

- + Partner Program Support: Immediate access to resources, when you need them
- + Technical Support: Technical resources to help sell, implement and support Spontania
- + Training: Comprehensive education and training to help you gain the skill sets needed to succeed
- + Marketing & Sales Enablement: Tools and resources designed to support the marketing & sales process
- + Extensive global footprint with unparalleled customer support
- + Go-to-Market Faster by leveraging a proven and award winning video collaboration solution
- + Take your customers from order to operational in minutes, speeding revenue recognition
- + High profit margins and/or industry leading commissions depending on partner model

Experience Spontania - Try & Buy Program

The ClearOne Try & Buy Program allows your customers to evaluate and trial Spontania for 30 days at no cost and after the trial ends as long as we are able to process payment, they are a Spontania customer!

ClearOne Contacts

North America
Tel: +801.975.7200
Toll Free: +800.945.7730
Sales: +800.707.6994
Fax: +801.303.5711
sales@clearone.com

Europe & Oceania
Tel: +44.1454.616.977
global@clearone.com

Asia Pacific
Tel: +852.3590.4526
global@clearone.com

Latin America
Tel: +801.974.3621
global@clearone.com

Middle East
Tel: +852.3590.4526
global@clearone.com

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